





2023 LAGOS INTERNATIONAL TRADE FAIR

...connecting businesses, creating value

 **NOV. 3-12, 2023** | **8AM DAILY**
 **Tafawa Balewa Square, Lagos**

...Introducing Fairs-Inside-Fair **3-DAYS FREE ENTRY**

Contact:

Tel: 0700LAGOSCHAMBER (07005246724)

Email: lif@lagoschamber.com

www.lagosinternationaltradefair.com

FOREIGN PROSPECTUS



MEDIA PARTNERS:





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#LagosInternationalTradeFair**

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THE LAGOS INTERNATIONAL TRADE FAIR

The Lagos International Trade Fair is the largest International Trade Fair in Nigeria. The spectacular 10-day event usually begins on the first Friday in November of every year, since 1981. The Lagos Chamber of Commerce and Industry (LCCI), took over the organisation of the fair in 1986 and has been staging the fair annually to date. Since then, the Lagos International Trade Fair has grown tremendously in popularity to become the leading forum for Trade and Business promotion in Nigeria, and indeed Africa. The Chamber is uniquely aware of the high standards expected of an International Trade Fair, and it is, therefore, constantly striving to live up to this expectation. Moreover, the Chamber comprises the 'crème de la crème' of Nigeria's top business organisations and personalities, who are able, willing and ready to enter business interactions with their counterparts all over the world.

In recognition of its importance and usefulness, increasing numbers of exhibitors and visitors from all over Nigeria, and the world at large are showing keen interest in, and patronising, the Lagos International Trade Fair.

The Fair holds in Lagos, the Commercial and Industrial heartland of Nigeria, which is easily accessible by air, sea and land.

The Fair has attracted both local and foreign exhibitors over the years. Since 1986 when the organisation of the Fair was taken over by LCCI, the participation of local and foreign exhibitors has been growing steadily.

The Trade Fair in most recent years, had been held either at Tafawa Balewa Square in the heart of Lagos or the Lagos International Trade Fair Complex along Lagos-Badagry Expressway. This year, it will be held at the Tafawa Balewa Square, Lagos.

More importantly, competent and experienced members of the Trade Promotion Board, staff and contractors of the Lagos Chamber of Commerce and Industry are ever willing and ready to assist participants at the Fair by providing up-to-date business information

and attending promptly to enquiries from exhibitors and visitors before, during and after the Fair.

The Lagos International Trade Fair enjoys wide publicity in the electronic and print media before and throughout its ten (10) day duration and even after; thereby presenting a unique opportunity for Exhibitors to advertise their products, services, inventions and innovations to both Nigerian and Foreign participants. The Fair is usually supported by the Federal and Lagos State Governments, as well as Organised Private Sector. It is always well attended by numerous Government agencies seeking new ideas, inventions and innovations necessary for the attainment of the objectives for which they are set up.

The Fair provides opportunities for various sector groups and professionals to present new products and new ideas. Also, our foreign visitors have the privilege of visiting places of interest in the country through our hospitality and tourism programmes.

Moreover, eminent dignitaries and policy makers from all over Nigeria visit the Fair daily throughout its duration.

The Fair brings into focus the full potentials and business opportunities existing in Nigeria.

For more information or enquiries, please contact:

The Director, Trade Promotion
Lagos Chamber of Commerce and Industry
1st Floor, Commerce House
1, Idowu Taylor Street, Victoria, Island, Lagos.

Tel: 0700LAGOSCHAMBER (07005246724)

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GENERAL INFORMATION

1. ORGANISERS AND SCOPE OF THE FAIR

The 2023 Lagos International Trade Fair is organised by the Lagos Chamber of Commerce & Industry. The Fair which is staged with the support and co-operation of the Federal and the State Governments covers all aspects of business and economic activities in Nigeria. It offers a unique exposition for manufacturers, suppliers, buyers and users of a wide range of goods and services as well as opportunities for investment and trade promotion.

2. VENUE:

TAFAWA BALEWA SQUARE, LAGOS, NIGERIA

3. DATE

FRIDAY 3RD - SUNDAY 12TH NOVEMBER 2023

4. OBJECTIVES OF THE FAIR

The main objectives of the Fair are to promote the following:

- (a) Revitalisation and diversification of the Nigerian economy;
- (b) Nigeria's non-oil exports;
- (c) Accelerated development of commerce and industry;
- (d) Made-in-Nigeria products;
- (e) Agriculture and agro-based industry;
- (f) The evolution of Nigeria's trade with the outside world;
- (g) Direct attention to the role of the private sector in the Nigerian economy; and
- (h) Prospects for foreign and local investments in strategic areas.

5. TARGET AUDIENCE

It is anticipated that the Fair will attract about 500,000 visitors from within and outside the country including businessmen, investors, customers, top government officials and representatives of Nigeria's important trading houses and those seeking joint-venture partnerships.

6. PARTICIPATION IS OPEN TO:

- Business organisations in Nigeria.
- Foreign organisations and governments.
- Diplomatic Missions and Trade Representatives.
- Federal and State Government Agencies and Parastatals; as well as Research and Educational Institutions

7. WHY YOU SHOULD PARTICIPATE

- (a) Lagos is the gate-way and commercial nerve centre of Nigeria. With over 200 million people, Nigeria is the largest market in Africa. Lagos is the hub of Nigeria's business and economic activities as well as its main port of entry.
- (b) The Fair is an important regular business occurrence aimed at a special audience which includes professionals, businessmen and investors.
- (c) The Fair is for Nigerian enterprises seeking wider access to domestic markets as well as international markets and investors seeking joint-venture partners and markets for intermediate and capital goods in Nigeria and the ECOWAS community.
- (d) Promoting Intra-Africa Trade.

8. THE EXHIBITS

In line with the country's development priorities, special emphasis will be given to products and services in the following sectors.

(a) Agriculture and Agro Allied

- Crop production and seed multiplication.
- Irrigation.
- Handling/Storage/Processing equipment and machines.
- Livestock
- Fishing
- Primary food preservation and processing
- Food Beverages – New products

(b) Building and Construction

- Building materials.
- Building and Civil Engineering plants.
- Construction equipment
- Sewage and water treatment plants and systems.
- Town planning and environmental sanitation.

(c) Plants and Equipment:

- Consumer goods production plants and machinery.
- Materials handling & Storage Equipment.
- Metal working Equipment
- Machine Tools
- Woodworking Machinery
- Maintenance Equipment

(d) Oil and Gas

- Exploration and Production
- Refining and Marketing
- Petro-chemical Products e.g. Fertilizers, carbon black, resins and plastics.

(e) Mining and Energy

- Mining Equipment
- Electrical Equipment
- Power Generation/Distribution
- Solar, hydro & Renewable energy

(f) Automobile & Allied Products

- Passenger vehicles
- Heavy duty trucks and vehicles
- Automotive component and spare parts.
- Aircraft, Airport Equipment.
- Railway and Ports Engineering Components.

(g) ICT & Telecommunications

- Communication Equipment
- Electronics
- Telephones
- Internet and Fax
- Mobile phone/smart Phones
- Mobile phones and accessories
- Computers and accessories
- Software Development

(h) Business Equipment/Data Processing/ Printing Technologies

- Business and Accounting Machines
- Computer and Data processing Machines.
- Training and Education
- Publications & stationeries
- Educational Systems and Equipment.
- Scientific Technologies breakthrough
- Research Findings
- Scientific Innovation
- Engineering & Technical Teaching Equipment.

(l) Security & Safety Equipment

- Health Safety & Environment HSE
- Safety and Protective Clothing
- Fire Protection and Fire Fighting Equipment.
- Security Systems.

(j) Banking, Finance & Insurance

- Commercial and Merchant Banking Services.
- Development Finance
- Money and Capital / Market
- Insurance
- Financial Trading

(k) Personal Care & Household Product

- Scientific & Medical Teaching Equipment
- Cosmetics
- Beauty Products
- Cleaning Products
- Household & Domestic Product
- Pharmaceutical & Healthcare
- Sport and Recreational Equipment
- Medication
- Hospital/ Medical Equipment

(l) Furniture, Fittings & Interior Décor

- Hinges, Joinery & wardrobe fitting
- Furniture Locks
- Window –Door Fittings
- Cabinet and Drawers
- Curtains, Window Blind
- Couch, Table, Chair & Bed
- Interior Décor
- Furniture Accessories

(m) Fashion, Textile & Clothing Apparel

- Jewellery
- Wears
- Perfumes & Deodorant
- Sunglasses and Shades
- Weave on, Wigs, attachment
- Gift Items

(n) Food and Drinks

- Cafeteria & Restaurant
- Hoteliers and Caterers
- Bakeries and Confectionaries
- Snacks, Beverages, Milk Drinks
- Alcoholic and Non-Alcoholic Drinks
- Wines
- Food Seasoning & Technologies

9. SPACE RENTAL CHARGES

(a) Minimum of 9m² is bookable for the following:

- *INDOOR (Shell scheme stands) = \$=315/m²,
- *INDOOR UNBUILT = \$=262.5
- *OUTDOOR = \$=210/m²
- *OUTDOOR PREMIUM SPACE = \$= 315/m² (Minimum bookable space for Premium Space is 72m²)

(b) Special Discount Offers

GENERAL DISCOUNTS FOR EARLY PAYMENTS

- | | |
|------------------------|------|
| On or before July 31st | - 5% |
| August 1st – 31st | - 4% |
| September 1st – 30th | - 3% |

10. APPLICATION FOR PARTICIPATION

Included in this Prospectus are the Application Forms for participation which should be completed and returned with appropriate fees to reach the Organisers on or before October 31, 2023. Application forms can also be obtained from all Nigerian Diplomatic and Consular Missions abroad, the Federal and State Ministries of Commerce and the Secretariats of all the Chambers of Commerce in Nigeria.

11. MODE OF PAYMENT

All Payments are to be made to the Lagos Chamber of Commerce and Industry. Payment can be made by online transfer, Bank deposit or any other payment platform as will be directed by the organizer.

12. PUBLICITY

Special publicity programmes will be executed in collaboration with our Media Partners:

- Press Advertisement and Editorial Coverage;
- Press Releases, Press Conference and Briefs;
- Radio and TV Interview and Coverage;
- Posters, Billboards, Neon Sign Advert, banners, and other Below-the-Line Visual Materials;
- Exhibition Catalogue
- Exhibition Press Review and
- Exhibition Press Supplement.

Exhibitors and Advertisers who wish to subscribe to any of the above should contact The Director, Trade Promotion.

13. ACCREDITED SERVICE PROVIDERS

It is the intention of the organisers to have a uniform pavilion/stand. Therefore, exhibitors are expected to patronise only Stand contractors already accredited by the organisers. Details of these contractors can be obtained from the organisers.

Please note that exhibitors who construct stands using more space than the area paid for and allocated to them shall be surcharged for the additional space at double the normal rate for such space. Contravention notice and debit notes shall be served on such organisation and the Organiser shall seize the company's property commensurate with the amount being owed as a guarantee for the payment of the stipulated fine. Upon service of contravention notice and debit notes for such surcharge. Contravening party would be expected to pay within a period of 48 hours, failure of which the organiser shall be free to dispose of the seized items.

More information on construction of stands and any other aspect of the Lagos International Trade Fair can be obtained from:

The Director, Trade Promotion
Lagos Chamber of Commerce and Industry
1st Floor, Commerce House
1, Idowu Taylor Street, Victoria, Island, Lagos.

Tel: 0700LAGOSCHAMBER (07005246724)

Email: liff@lagoschamber.com
www.lagosinternationaltradefair.com
www.lagoschamber.com

TERMS AND CONDITIONS FOR PARTICIPATION

1. INTERPRETATION:

Unless otherwise provided, the terms:

- a) "The Organisers" means The Lagos Chamber of Commerce and Industry (LCCI).
- b) The Trade Promotion Board (TPB) means the Board set up by the LCCI for the planning and management of its Trade Fairs and Exhibitions.
- c) "Exhibitor" means any company, partnership, firm, government, or individual to whom space is allocated for exhibiting products/goods, services at the Trade Fair including its employees, servants and agents.
- d) "The Contract" means the Agreement entered into between the Organisers and the Exhibitor for the allocation of exhibition Space/Stand/Pavilion to the Exhibitor on the Fair grounds.
- e) "The Exhibition Space/Stand/Pavilion" means the space, stand or pavilion of stated dimensions/size allocated to each Exhibitor.
- f) "The Trade Fair" or "Fair" means the National, Regional, Specialised and Annual International Trade Fair organised by the Trade Promotion Board of The Lagos Chamber of Commerce and Industry.
- g) "The Fair Grounds" means the grounds on which the Fair is holding.
- h) "The Exhibits" means the products, goods, materials and/or services displayed or mounted by each Exhibitor for either sale or viewing or for patronage.
- i) "LCCI" means The Lagos Chamber of Commerce and Industry.
- j) "Marketing Agents" means accredited Agents for marketing purposes only as independent operatives who should conform with the laid down regulatory conditions and terms including those in this document;
- k) "Participants" means exhibitors, visitors, organisers, invited guests, trade fair officials and anyone lawfully holding the Organisers' official I.D. Card.

2. APPLICATION FOR PARTICIPATION

- a) Organisers shall only allocate space to exhibitors who have made full and complete payment for space booked as at the commencement of space allocation. Any

- b) space reservation booking made without necessary financial back-up will not be allocated.
- b) All applications for space for participation at the Trade Fair shall be made on the prescribed Application Form issued by the Organisers or as shown on the Organisers' website.
- c) The completed Application Form shall be submitted together with full payment to the Organisers to qualify for allocation. Online payment and submission of application form are also allowed. Please visit our website: - www.lagosinternationaltradefair.com
- d) Upon signature by the appropriate parties and compliance with terms stated on the application form, the document becomes a binding contract between the parties.
- e) The Exhibitor shall not assign the contract to third parties without the express consent in writing of the Organisers.
- f) All Exhibitors shall be registered and given an EXHIBITION PERSONAL IDENTIFICATION NUMBER or I.D. Card.

3. ALLOCATION OF FAIR SPACE

- a) The Organisers shall allocate space/stand/pavilion to each Exhibitor in accordance with the Organisers' sectoral classification of products/materials/ services. The Organisers reserve the right to allocate and re-allocate available space, size on the Fairgrounds entirely at the Organisers' own discretion. Unilateral changing of allocated space or re-allocation of space by Exhibitors is not allowed. If this is done, the Organisers shall dismantle such stand and the defaulter shall pay the cost of dismantling.
- b) The Organisers reserve the right to change the allocation of any Exhibitor without being liable for damages or compensation if circumstances call for such change and/or if the Exhibitor failed to take possession of his space/stand within the prescribed period.
- c) Exhibitors must strictly adhere to the standard module of space booking of 9m2 minimum and subsequent additions of 9m2 during payment. Bookings not in this module shall not be allowed.
- d) Exhibitors with prefabricated or special stands/pavilion or tents are to make available the

- e) dimension and areas of the tents at the time of payment to enable the LCCI put such into space allocation considerations.
- e) Exhibitors must ensure that original receipt of payment for space is always available in their pavilion and should be produced when demanded by the Organisers' Monitoring Team.
- f) Exhibitors with special/additional service or utility requirements (e.g water, electricity or any other special request) should indicate at the point of payment for planning purposes.
- g.) Exhibitors with false information especially on services/materials or products grouping shall have his/her allocation disqualified.

4. USE OF FAIR SPACE

- a) Exhibitors shall exhibit only the particular products goods or materials or product group or type stated on their Application Form already approved by the Organisers.
- b) Products, goods or materials which offend the local culture, religions or the standard public decency shall not be exhibited.
- c) Exhibitors must man their stands with competent personnel at all times during the duration of the Fair.
- d). Exhibition of good on walkways and corridors is strictly prohibited and any good displayed in these areas will be confiscated and will not be returned to the owners
- e). Hawking of goods under any guise is strictly prohibited and person caught in such act will be arrested and the good confiscated and will not be returned.

5. SUB-LETTING OF FAIR SPACE

- EXHIBITORS SHALL NOT SUBLET THE SPACE/STAND/ PAVILION ALLOCATED TO THEM TO ANY THIRD PARTY EITHER WHOLLY OR IN PART WITHOUT THE WRITTEN CONSENT OF THE ORGANISERS.
- 6. DAMAGE/DEFAACEMENT TO THE FAIR COMPLEX STRUCTURES/HALLS/PROPERTIES
Exhibitors shall be liable for any damage to any structure including the Halls, buildings and stands and shall not paint or otherwise deface or alter or affix anything to the floors, ceilings, pillars or walls without the prior written consent of the Organisers.

7. CONSTRUCTION OF STANDS / PAVILIONS

The Fair Grounds shall be open to Exhibitors at a date fixed by the Organisers for the purpose of the construction of their Stands/Pavilions and the mounting of their various Exhibits, materials and products. All stands must conform to the prototype provided by the organiser.

8. DISPOSAL OF PACKAGING MATERIALS

Exhibitors shall have the responsibility of disposing packaging materials in such a way and manner as shall not constitute a nuisance or obstruct the free movement of persons and traffic or disfigure or endanger the environment.

9. HAZARDOUS MATERIALS

Exhibitors shall not keep in or on their stands or pavilions or any part of the Fair Grounds chemicals or materials of a toxic or hazardous nature.

10. ANTI-SOCIAL BEHAVIOUR

Exhibitors shall not engage in and shall not allow any part of their stands, pavilions or space allocated to them to be used for gambling, drinking, drug trafficking, wrestling, boxing, dancing or anti-social behaviours. The Organisers' opinion must be sought, and approval obtained in writing for proposed activities on the Fairgrounds which may offend the Fair Organisers and/or other exhibitors or visitors.

11. NOISE POLLUTION

It is the belief of the organisers that noise pollution can be dangerous to both exhibitors and visitors alike. Use of public address system and music gadgets ARE STRICTLY PROHIBITED AT THE FAIR GROUND. The organizer is committed to A ZERO TOLERANCE TO NOISE. Any exhibitor who violates this term shall have his/her equipment confiscated.

12. DISMANTLING OF STANDS/PAVILIONS

Exhibitors shall dismantle their Stands/Pavilions and vacate their allocated space not later than three (3) days after the closing of the Trade Fair. Failing which the stand will be dismantled by the Organisers and they shall be liable to pay the sum of \$500 or N50,000

to the Organisers.

13. METHOD OF PAYMENT

- a) Payment can be made via bank transfer, Mobile Transfer, Online payment gateways on the booking portal or cash deposit into our Bank (Bank details should be requested)
- b) Payments by all Foreign Exhibitors shall be made in US Dollars.
- c) Each Exhibitor shall pay the total cost of the space allocated to it immediately on advice.
- d) All invoices issued to Exhibitors must be settled immediately on receipt by such Exhibitor.

14. WITHDRAWAL BY EXHIBITOR

Without prejudice to the rights and remedies of the Organisers in respect of any breach of Contract on the part of any Exhibitor, the Organisers may, at their discretion, allow such Exhibitor to withdraw from participation subject to the following conditions:

- a) The Exhibitor shall give to the Organisers written notice of his desire to withdraw from participation at the Trade Fair.
- b) If the said withdrawal is accepted, the Organisers shall convey their acceptance in writing to the affected Exhibitor.
- c) Such notification of acceptance of the withdrawal by the Organisers shall constitute the termination of the contractual relationship between the parties and furthermore the Exhibitor would be required to pay a penalty for such termination.
- d) The amount of such penalty shall be stated in the Organisers' notification in (c) above and such amount shall be that proportion of the stand rental refundable as specified below:
Date of Receipt of Notice of Withdrawal
Proportion of Payment Refundable
 - (i) Before 31st August 202390%
 - (ii) Between 1st Sept.- 14th Oct 2023..... 50%
 - (iii) On or after 17th October 2023..... Nil

15. BREACH OF CONTRACT BY EXHIBITOR

- a) In the event of default or failure on the part of the Exhibitor in observing or performing any of the

provisions of the Contract or of the Terms and Conditions of this Prospectus, the Organisers shall have the right to terminate the Contract forthwith by notice in writing to such defaulting Exhibitor.

- b) In the event of such termination mentioned in (a) above all rentals paid by the defaulting Exhibitor shall be forfeited to the Organisers.
- c) The Exhibitor shall indemnify the Organisers against all cost, losses, damage or expenses (including any consequential loss or damage) incurred as a result of such failure or default.

16. CHANGE OF VENUE

- a) The Organisers reserve the right to change the venue and duration of the Trade Fair if exceptional circumstances so demand and on due notification to the Exhibitors.
- b) In the event of such change as stated in (a) above all contracts and/or other Agreements for participation shall remain in force and the Exhibitors shall not be entitled to any claim for damages or compensation for such change.

17. CANCELLATION/POSTPONEMENT OF TRADE FAIR

- a) The Organisers shall not be liable for any loss or damage sustained by any Exhibitor, Participant or Contractor or any other persons for the cancellation or postponement of the Trade Fair or the reduction of the advertised duration of the Fair as a result of:
 - (i) Force majeure
 - (ii) Acts of war, military activity, political /civil unrest, disturbances or riots.
 - (iii) Legislation by Federal, State, or Local Government Authority.
 - (iv) Fire, flood, tempest, excessively inclement weather, storms, earthquake.
 - (v) Damage caused by an aerial object or aircraft.
 - (vi) Strikes or lockouts by workmen.
- b) In the event of the cancellation or postponement of the Fair as a result of any or combination of the events stated above, payments made by Exhibitors may be refunded by the Organisers subject to necessary deductions to cover processing and administrative costs and expenses incurred by the Organisers.

18. CONSTRUCTION OF STANDS/ PAVILIONS BY EXHIBITORS

- a) Subject to approval, Exhibitors may be granted permission by the Organisers to construct, and set up their Stands/ Pavilions or Schemes themselves provided they follow laid down procedures and designs as communicated from time to time by the Organisers.
- b) Before commencing such construction the Exhibitor must have a confirmed space allocation and must also submit the drawings for the proposed construction for necessary approval in writing by the Organisers or their designated agents.
- c) Exhibitors shall be liable for any damage caused to neighbours or other Exhibitors, or the common property of Visitors by such Exhibitor or their servants or agents during such construction.
- d) The construction, furnishing and decoration of all stands/pavilions or shell scheme stands, should be completed by 6pm of 2nd November, 2023.
- e) Any Exhibitor whose stand extends beyond the space paid for and approved for such Exhibitor, shall be liable to pay as penalty an amount equal to double the cost of such additional space.
- f). Please note exhibitors who construct stands using more space than the area paid for and allocated to the shall be surcharged for the additional space at the double the normal rate for space. Contravention notice and debit notes shall be served on such organisation and the organiser shall seize the company's property commensurate with the amount being owed as a guarantee for the payment of the stipulated fine. Upon service of contravention notices and debit notes for such surcharge. Contravening party would be expected to pay within a period of 48 hours, failure of which the organiser shall be free to dispose of the seized items.

19. ACCREDITED SERVICE PROVIDERS

Only accredited service providers will be allowed to operate within the fair arena before, during and after the fair.
These services include but not limited to provision

and supply of furniture, mobile toilets, canopies and tents and generators.

20. MOVEMENT OF EXHIBITS

- a) Exhibitors shall be responsible for the cost of transporting their Exhibits to the Fair grounds and shall also be responsible for the cost of dismantling and removing them at the conclusion of the Fair.
- b) Movement of vehicles and off-loading of Exhibits/goods shall not be allowed during the hours of the Fair (i.e. 8.30a.m. – 6p.m.) throughout the duration of the Fair.
- c) The removal of Exhibits/goods from the Fair grounds and the dismantling of stands/pavilions shall not be allowed on the day of the closing ceremony of the Fair.

21. SECURITY

- a) All reasonable security precautions shall be taken by the Organisers during the duration of the Fair for the safety and protection of lives and properties of all Exhibitors and Visitors to the Fair.
- b) Exhibitors shall however be responsible for the security of their stands/pavilions exhibits and goods and the Organisers shall not be held liable for any loss, or theft or damage to such Exhibits/goods before, during, or after the Fair.
- c) In order to ensure adequate security for all persons, Exhibitors, Visitors and the Organisers, contractors and their agents, driving of any vehicles within the Fair ground, as well as parking of vehicles on the Fairgrounds (except designated car parks) between the hours of 8.30am and 6pm daily throughout the duration of the Fair is not allowed.
- d) Persons who contravene the rule would have their vehicles towed and be liable to pay a fine of One thousand dollars (US\$1,000) to the LCCI before the vehicle can be released.
- e) Any security breach should be reported to the organisers or the police post on the fairground.

22. USAGE OF PRIVATE ELECTRICITY GENERATORS

For the safety of all exhibitors and visitors, the use of private electricity generating sets by exhibitors is

strictly prohibited. The Organisers shall provide electricity for the entire fair ground. If it becomes extremely necessary for any exhibitor to use its own private generator, such exhibitor must apply to the organisers in writing for approval of such a facility.

23. FIRE REGULATIONS

- a) Materials used in stand and display construction must be properly fire-proofed in accordance with local regulations.
- b) Fire men shall patrol the Fair grounds and would be authorised to limit or stop any demonstration by any Exhibitor that in their estimation could be a potential fire hazard.
- c) All Exhibitors shall be required to provide Fire Extinguishers and other fire prevention equipment at their stands/pavilions.

24. INSURANCE

All Exhibitors shall maintain appropriate policy of insurance to cover their property, personnel, products, goods and equipment as well as their participation at the Trade Fair and shall indemnify the Organisers against all costs, claims, demands and expenses to which they may be subject as a result of any loss or damage, claim or injury occurring or arising to any persons, equipment, goods or structures however caused during the duration of the Fair. For this purpose the clause, "the duration of the fair" shall include the period before the actual official commencement of the fair, when stands, pavilions and structures are being erected and Exhibits mounted and the period after the official closing when Stands, Pavilions and all structures are being dismantled and Exhibits removed.

24a This Insurance Policy to be taken by Exhibitors shall cover risks associated with, amongst others, loss or damages suffered by Exhibitors and/or visitors from fire, flood, rainstorm, tempest, excessively inclement weather and failure of equipment and machinery (whether supplied by Exhibitors or Organiser) and other related unforeseen occurrences

25. PROHIBITED AND UNDESIRABLE EXHIBITS

- a) The Organisers absolutely prohibit the display or sale

- of the underlisted items during the Trade Fair:
- (i) Explosives and inflammable materials.
 - (ii) Firearms and ammunitions
 - (iii) Radioactive products and materials
 - (iv) Wildlife and dangerous animals.
 - (v) Pornographic or offensive materials.
- b) Any Exhibitor wishing to use or demonstrate with petrol, fuel oil, paraffin, ethyl alcohol, acetylene, or any other combustible materials or operate any machine/equipment that may cause or is likely to cause explosions and/or fire outbreaks, shall be required to obtain the approval in writing of the Officials of the Nigeria Fire Service Unit present on the Fair grounds.
- c) The Organisers may disallow any demonstration or display by any Exhibitor of any equipment or material, which in their opinion may cause offence.
- d) Demonstrations by Exhibitors with heavy moving machinery or equipment shall be undertaken only at agreed intervals as stipulated by the Organisers.
- (i) Such demonstrations shall take place within an area safely protected by a wire fence and/or any other material as stipulated by the Organisers.
 - (ii) Exhibitors shall ensure that such heavy machinery and equipment are adequately and properly manned.
- 26. MOBILE EXHIBITORS/HAWKERS**
- a) Mobile Exhibitors, Hawkers, Vagrants, itinerant traders, beggars etc. shall not be allowed within the Fair Grounds during the Trade Fair.
 - b) Hawking of goods is prohibited within the Fair ground.
 - c) Such goods shall be confiscated.
- 27. SALE OF EXHIBITS**
- a) Exhibitors may sell their Exhibits/Goods at the Fairgrounds subject to the Nigeria Customs Service Regulations and with the permission of the Organisers.
 - b) The sale of Exhibits/goods shall be confined to each Exhibitor's stand / Pavilion only.
- 28. IMPORTATION / RE-EXPORTATION OF EXHIBITS**
- A list of Exhibits imported for the Fair must be prepared and shown to the Nigeria Customs Service

- at the point of entry.
- Exhibits/goods shall be re-exported within three (3) months from the end of the Trade Fair or it will be deemed that the goods have been sold and duty shall be paid.
- Duty shall be paid on any missing items not satisfactorily accounted for.

29. ENTRY TICKETS

Exhibitors shall be given entry passes as shown in 29(a), while others and visitors shall only be allowed entry into the fair arena with tickets paid for as follows:

- Single entry ticket – N300
- Multiple Entry Pass – N4,000
- Vehicle Entry Sticker- N5,000

29(a). Exhibitors are entitled to car stickers and exhibitor's passes as outlined below:

Space	Car Passes	Exhibitors' Stickers
9m2-36m2	1	2
45m2-63m2	1	3
72m2-99m2	1	4
108m2-144m2	2	5
153m2-198m2	2	6
207m2-252m2	2	7
261m2-306m2	3	7
315m2-405m2	3	8
414m2-504m2	3	9
513m2- 639m2	3	10
648m2- 1035m2	4	10

- b) Additional request for passes should be made to the Ticket/Gate passes Vendor.
- c) Please note that a Car Sticker admits ONLY the driver and the car into the general ground car park. Other passengers in the car passing through the official gate of the exhibition must possess Entry Ticket/Gate Pass except for the official driver for VIPs or all passengers in a vehicle with VIP Gate Pass. All visitors should park their vehicles at the designated car parks.

30. SUPPLEMENTARY CLAUSES

The Organisers reserve the right as and when

necessary to issue supplementary regulations in addition to those in each Contract made between the Exhibitors and the Organisers as well as Terms and Conditions for participation.

31. DISPUTES/DIFFERENCES AND INTERPRETATIONS

Any dispute, difference, or question which may arise between the Organisers and any Exhibitor touching upon the true construction of the Contract made between the parties and, or these Terms and Conditions for Participation or the rights and liabilities of the parties shall be decided by a single arbitrator agreed to by both parties in accordance with the ARBITRATION AND CONCILIATION ACT Cap 19 Vol 1 Laws of the Federal Republic of Nigeria 1990 or any statutory modification or re-enactment thereof for the time being in force.

The Arbitration clause shall remain in force until 60 days after the Fair after which the clause shall become void. For the purpose of interpretation of the foregoing Terms and Conditions/Individual clauses contained therein, the organisers' interpretation shall be final.

Further information about the Fair can be obtained from:

The Director, Trade Promotion
LAGOS CHAMBER OF COMMERCE AND INDUSTRY
1st Floor, Commerce House
1, Idowu Taylor Street, Victoria, Island, Lagos.

Tel: 0700LAGOSCHAMBER (07005246724)

Email: litf@lagoschamber.com

www.lagosinternationaltradefair.com
www.lagoschamber.com



AFRICA HALL EXHIBITION

WHY SHOULD I PARTICIPATE

The objective of creating Africa Hall is to bring exhibitors from different African countries under the same umbrella to showcase their goods, services, arts, crafts and particularly to display the rich culture of Africans.

With a population of over 200million in Nigeria, and 25million in Lagos alone, apart from visitors and exhibitors from over 16 countries that attend the Fair annually, AFRICA HALL is the choicest place for any pan Africa business or government to exhibit its goods and services for better exposure and patronage.

HOW DO I EXHIBIT IN AFRICA HALL

An exhibition booth of 9m2 costs \$2,940. You can pay for as many booths as possible or inform the organiser of your reservation. All comes on first book for served basis.

SPECIAL AFRICA DAY

One major event during the Fair is designation of a particular day during the Fair as Africa Special Day. The day, usually in the heat of the Fair is a beehive of social and economic activities which include explosive discourse on issues that affect the economies of African countries. It is

often graced by diplomatic corps from African countries, private sector players, civil society and non-governmental players, African students, and traditional title holders from the continent. In 2022, Africa Special Day was supported by Africa Export Import Bank (Afrexim), United Bank for Africa (UBA), Dangote Industries Limited, and a host of others.

SPECIAL DAY SPONSOR

Your company or government can sponsor any aspect of the Africa Special Day which may be in form of product or services launch or display of rich African cultural heritage before a tailor-made audience.

COST: standard charges: \$1,565 for the first (1) hour, while an extra hour or part thereof attracts \$1,050.

For sponsorship and participation, contact:

Tel:

0700LAGOSCHAMBER
(08039115606, 08063130771)

Email:

liff@lagoschamber.com
www.lagosinternationaltradefair.com



TESTIMONIALS ON THE MARBLE

I am very blessed and honoured to attend this 36th session of LITF. I commend the president and all council members of LCCI for this good achievement long life to LCCI and LITF.

Kalilov Traore

**Ambassador of Cote d'Ivoire to Nigeria,
Abuja**

I am very pleased to represent Mr. Governor Abraham Oluwarotimi Akeredolu, SAN, CON of Ondo State at the 2022 Lagos International Trade Fair here at the TBS.

Hon Lola Fagbemi

**Commissioner for commerce, Industry and
co-operative services**

It has been a pleasure to be here on behalf of Mr. President to declare open the Lagos International Trade Fair 2022 edition. I congratulate the president and all the executives of the LCCI on this 36th edition of the trade fair. I pray that you all continue to be able to sustain this commendable legacy of the chamber. I continue to wish you well.

Otunba Niyi Adebayo

**Hon. Minister of Industry Trade and
Investment**

On behalf of the Govt and people of Lagos State, we congratulate the president LCCI Asiwaju Dr Michael Olawale-Cole and his entire council on the opening of the 36th

Lagos international Trade Fair. This is yet another yearly event which has taken an important calendar in trade, commerce and industry in Nigeria. We congratulate the Chamber and wish you all the very best, keep it up!

Mr Babajide Sanwo-olu

Governor of Lagos State

On behalf of the Nigeria Council of Registered Insurance Brokers (NCRIB), I have the pleasure of testifying to the excellent planning and organizing of the Lagos International Trade Fair organized by the LCCI. This is of big value and industries as it gives developmental opportunities to our local businessmen and women in meeting up with world standards.

I will like to suggest that the LCCI should start a product standardization under its management and seal like the ISO with other local agencies.

Rotimi Edu, MNI

I appreciate the opportunity given to FIRS to educate the taxpayers. We look forward to more collaboration with LCCI in making taxpayment easy for improved compliance.

S.A Yero CIIRS

**Director Taxpayer Service
Federal Inland Revenue Service**

My profound gratitude for the warm welcome and the great work here, keep up the good work.

Festus Keyamo, SAN

I truly appreciate the steadfast collaboration and excellent planning of the annual event. A big thank you to the board, management, and staff of LCCI for always thriving to improve the quality of the event annually.

Rabiu A Umar

Dangote Group

Complements to the LCCI, for this initiative and keeping alive the spirit of trade among countries. There's no possible development without trade. Let the world understand that! Congratulations and I consider myself a privilege to be here today.

The Lagos Chamber of Commerce and Industry (LCCI) as the organizers of Lagos International Trade Fair, is doing considerable efforts in the implementation of the AFCFTA through the trade Fair. Afreximbank will continue to partner with LCCI in this noble agenda to continue to integrate Africa through trade among African countries under AFCFTA.

Eric Monchu Intons,

**Head of Mission for Anglophone West Africa,
Afreximbank**

TESTIMONIALS ON THE MARBLE

On behalf of the executive management and staff of United Bank of Africa Plc, we congratulate LCCI, on the organization and effective delivery of this crucial platform live hosting the 36th Lagos International Trade Fair.

UBA is proud to be a major sponsor of this event that helps to deepen connection and deliver value to drive trade and commerce in Nigeria and African as a whole. Under the able leadership of Asiwaju Dr. Michael Oluwale-Cole LCCI will continue to grow and fertilise the one African Dream, and UBA, will continue to support and be at the forefront of this dream. Congratulations.

Mr. Osilama Idokogi
GH, Transaction Banking.

We were almost sold out at the just concluded International Trade Fair held at

TBS, Obalende. Thanks to all who patronised us, especially those that consistently patronised us throughout the fair and kept calling for more, you are the real MVP'S. Our peanuts were the toast of the people at the fair. They're simply out of this world. When I first tasted the home-made peanuts in Abuja, I promised myself that I'll make as many people as possible to savour the experience. If you're yet to savour the experience of our irresistible Thurspleasers Coated Peanuts, you can do so today as we're now taking orders. We're only spreading love.

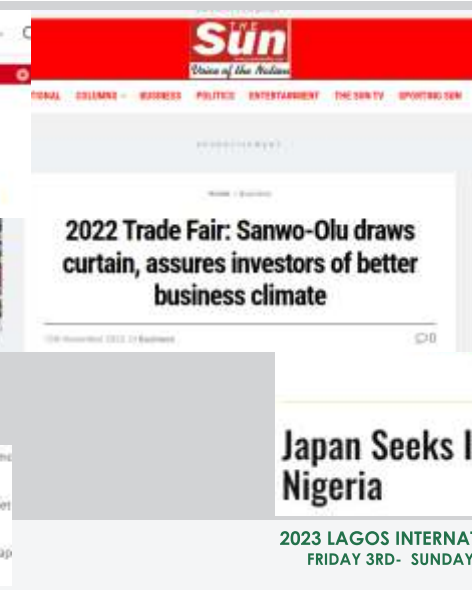
Thurspleasers Cares. Thurspleasers Coated Peanuts to the world.

With Mama Rainbow at the grand finale of this year's International Trade Fair. May GOD continually bless and replenish all those that patronised and kept patronising us throughout the fair. I love you all.

Thurspleasers Coated Peanuts

The National Population Commission is pleased and appreciative of the opportunity to participate in the 36th Trade Fair, organized by the Lagos Chamber of Commerce and Industry. Over the years, the Lagos Trade Fair has established the reputation for being the best and biggest Trade Fair. The NPC is using the Fair to create awareness on the 2023 census and to elicit private sector participation in the forthcoming census. Participation of the Fair was led by the Federal Commissioners, Directors and officers of the commission from the headquarters and the Lagos State office

Dr. Eyitayo Oyetunji
Chairman, Public Affairs Committee, NPC





APPLICATION FOR PARTICIPATION

IMPORTANT NOTICE:
ALLOCATION OF SPACE IS ON 'FIRST PAY' 'FIRST SERVED BASIS'
PLEASE, REFER TO OUR TERMS AND CONDITIONS FOR PARTICIPATION BEFORE
FILLING & SUBMITTING THIS FORM

Full Name of Company

Name for Display & Listing (if diff. from company's name)

Address:.....

Products to be Exhibited (Be Specific):.....

Contact Person:.....

Position:.....

Telephone:.....Email:.....

2. EXHIBITION SPACE (Compulsory) (Note: The Minimum Space for the Fair will be 9m2 & Multiples of 9m2 thereafter.)

RATES:

- INDOOR (Shell scheme stands) =\$=315/m2.
- INDOOR UNBUILT =\$=262.5
- OUTDOOR =\$=210/m2
- OUTDOOR PREMIUM SPACE =\$= 315/m2 (Minimum bookable space for Premium Space is 72m2)

I/We hereby apply for:.....M2 (INDOOR SHELL SCHEME STANDS/ INDOOR UNBUILT / OUTDOOR / OUTDOOR PREMIUM SPACE (underline as appropriate) to be allocated to our organisation at the total cost of N.....Date:.....
(Payment for Shell Scheme Stands Shall not be accepted after Friday, 27TH

October 2023)

- Hawking of goods under any guise is prohibited within the Fair grounds. Such goods shall be confiscated.
- Zero tolerance to NOISE POLLUTION. Use of public address system and music gadgets are not allowed on the Fair ground. Any exhibitor who violates this shall have the sound equipment confiscated.

3. POWER SUPPLY AND ELECTRICAL INSTALLATIONS (Compulsory) -

Electricity Users Grouping and tariff:

- GROUP A - (9sqm - 18sqm) - Domestic Basic - \$ 105
- GROUP B - (27sqm - 36sqm) - Domestic Standard- \$ 157.5
- GROUP C - (45sqm - 63sqm) - Industrial Basic - \$ 210
- GROUP D - (72sqm - 108sqm) - Industrial Standard- \$ 315
- GROUP E - (117sqm- 189sqm) - Industrial Special- \$ 420
- GROUP F - 198sqm AND ABOVE - Stand Alone Pavilion (Marquee, Country Pavilions, Financial Institutions) & similar exhibitors- \$ 630

4. WATER SUPPLY (Optional) (this service costs - =\$=105)

Do you require the use of water in your pavilion apart from the general water provided at designated areas:

Please tick: YES ☐ NO ☐

This form is downloadable and fillable online on LCCI website

www.lagosinternationaltradefair.com

Payments can also be made online on this Website.

PLEASE RETURN COMPLETED FORMS TO:

The Director, Trade Promotion
The Lagos Chamber of Commerce and Industry
1st Floor, Commerce House, 1, Idowu Taylor Street
Victoria Island, Lagos - Nigeria.

Tel:

0700LAGOSCHAMBER (07005246724)

E-mail: liff@lagoschamber.com

Website:

www.lagosinternationaltradefair.com

SECTORAL CLASSIFICATION AND PRODUCTS INDEX

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PARTICIPATION BEFORE FILLING & SUBMITTING THIS FORM

Kindly note that the organisers have classified the exhibits (i.e. products, goods, materials, and/or services) into sectoral groupings as stated below. Kindly tick as appropriate. Information provided here will be used to compile the products index in the Catalogue. Exhibitors will be grouped into various products categories as this will assist trade visitors to identify your company's products/services.

Please tick the main product categories under which your company should be listed. If your products does not fall under the following categories, kindly specify in the column "Others". It is important that you give a sincere report of your products classification as the organisers will not hesitate to transfer erring exhibitors to the right sector.

- | | | |
|-------|--|--------------------------|
| I. | Energy, ICT Products and Electronics, Power Plants and Equipment | <input type="checkbox"/> |
| II. | Household, Cosmetics, Textile Products | <input type="checkbox"/> |
| III. | Transport and Allied Products | <input type="checkbox"/> |
| IV. | Food and Drinks, Agriculture-Allied Products | <input type="checkbox"/> |
| V. | Banking, Insurance and Financial Products | <input type="checkbox"/> |
| VI. | Real Estate, Building, Furniture and Fittings | <input type="checkbox"/> |
| VII. | Publication and Stationery | <input type="checkbox"/> |
| VIII. | Pharmaceutical, Healthcare and Sports | <input type="checkbox"/> |
| IX. | Multinationals and Conglomerates | <input type="checkbox"/> |
| X. | Ministries, Departments and Agencies | <input type="checkbox"/> |
| XI. | Others | <input type="checkbox"/> |

Full Name of Company

.....

Full Address:.....

.....

Person in Charge/Position:.....

Telephone/Fax:.....

Email:.....

Signature:

Date:.....

.....

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.....
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Victoria Island, Lagos – Nigeria.

Tel:

0700LAGOSCHAMBER (07005246724))

E-mail: litf@lagoschamber.com

Website:

www.lagosinternationaltradefair.com

PICTURES OF TYPICAL SHELL SCHEME STANDS AT THE FAIR



APPLICATION FOR ADVERTISEMENT IN THE CATALOGUE

IMPORTANT NOTICE:
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PARTICIPATION BEFORE FILLING & SUBMITTING THIS FORM

Please reserve the following advert space(s) in the Catalogue of the 2023 Lagos International Trade Fair:

Please tick as appropriate

- | | | | |
|----|--------------------------------------|--------------------------|---------|
| 1. | Inside front cover (Coloured) | <input type="checkbox"/> | \$1,320 |
| 2. | Inside front premium page (Coloured) | <input type="checkbox"/> | \$1,320 |
| 3. | Inside back cover (Coloured) | <input type="checkbox"/> | \$1,320 |
| 4. | Inside back premium page (Coloured) | <input type="checkbox"/> | \$1,320 |
| 5. | Back cover (Coloured) | <input type="checkbox"/> | \$1,560 |
| 6. | Full page (Coloured) | <input type="checkbox"/> | \$990 |
| 7. | Centre Spread | <input type="checkbox"/> | \$2,475 |

The Artwork size is A4 (Portrait), Either in PDF or JPEG format

Full Name of Company

Full Address:.....

Person in Charge/Position:.....

Telephone/Fax:

E-mail:

Signature:

Date:.....

Stamp

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www.lagosinternationaltradefair.com

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1st Floor, Commerce House, 1, Idowu Taylor Street
Victoria Island, Lagos – Nigeria.

Tel:

0700LAGOSCHAMBER (07005246724)

E-mail: litf@lagoschamber.com

Website:

www.lagosinternationaltradefair.com

APPLICATION FOR SPONSORING OF A SPECIAL DAY

IMPORTANT NOTICE:
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PLEASE, REFER TO OUR TERMS AND CONDITIONS FOR
PARTICIPATION BEFORE FILLING & SUBMITTING THIS FORM

A Special Day is a unique opportunity for Exhibitors to take the CENTRE STAGE at the Ceremonial Arcade of the Fair also known as the FOCUS CENTRE.

For minimum of one hour or more, organisations can take advantage of the Special Day Celebrations to promote their Products, Services & Facilities to their existing and potential clients and customers.

The high points of the Trade Fair including Opening and Closing Ceremonies, the address by our Nation's President, State Governors and LG Chairmen, indeed many reputable Organisations and Companies' activities all happen at the FOCUS – the place for televised launchings, promotion of investment opportunities, new products and services etc.

Kindly contact us using the phone numbers and email addresses above for modalities for staging Special Days.

COST OF HOSTING A SPECIAL HOUR/DAYS

- STANDARD CHARGE FOR THE FIRST ONE HOUR: \$1,565
- WHILE AN EXTRA HOUR: \$1,050

(publicity and hospitality expenses are to be borne by the applicant directly)

In consideration of the provisions of Terms and Conditions for participation at the Lagos International Trade Fair, I/We hereby apply to the Fair Organisers for a Special Day Sponsorship.

Full Name of Company

Full Address:.....

Date of proposed Special Day:

Proposed Time:

Duration:.....

Full Name of person making application:.....

Designation/Rank:.....

Date:.....

Signature:.....

This form is downloadable and fillable online on LCCI website:

www.lagoschamber.com.

Payments can also be made online on this Website.

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The Lagos Chamber of Commerce and Industry
1st Floor, Commerce House, 1, Idowu Taylor Street
Victoria Island, Lagos – Nigeria.

Tel:

0700LAGOSCHAMBER (07005246724)

E-mail: liff@lagoschamber.com

Website:

www.lagosinternationaltradefair.com

DECLARATION

IMPORTANT NOTICE:
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PLEASE, REFER TO OUR TERMS AND CONDITIONS FOR PARTICIPATION
BEFORE FILLING & SUBMITTING THIS FORM

I/We read and accept the **TERMS AND CONDITIONS FOR PARTICIPATION** in the 2023 Lagos International Trade Fair and hereby pledge to adhere strictly as stipulated by the LCCI. We agree not to do anything contrary to the above terms and conditions. In the case of default, we agree to abide by the penalty stipulated in the above terms and conditions.

In addition to the Terms and Conditions of participation; I/We agree as follows:

1. Hawking of goods under any guise is prohibited within the Fair grounds. Such goods shall be confiscated.
2. Zero tolerance to NOISE POLLUTION. Use of public address system and music gadgets is prohibited. Any exhibitor who violates this shall have the sound equipment confiscated.

Name of Organisation.....

Name of Representative.....

Position:.....

Date:.....

Signature:.....

This form is downloadable and fillable online on LCCI website:

www.lagoschamber.com.

Payments can also be made online on this Website.

.....
PLEASE RETURN COMPLETED FORMS TO:

The Director, Trade Promotion

The Lagos Chamber of Commerce and Industry

1st Floor, Commerce House, 1, Idowu Taylor Street

Victoria Island, Lagos – Nigeria.

Tel: 0700LAGOSCHAMBER (07005246724)

E-mail: litf@lagoschamber.com

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THE LEADING TECH CONFERENCE &
EXHIBITION EVENT IN WEST AFRICA

ICTEL EXPO

9TH EDITION

TUE-WED.
25TH - 26TH
JULY, 2023

9AM-6PM DAILY

LANDMARK
EVENT CENTRE,
PLOT 2 AND 3, WATER CORPORATION RD,
VICTORIA ISLAND, LAGOS

Theme:
"TECH DISRUPT:
TRANSFORMING
INDUSTRIES WITH
INNOVATION"

For Sponsorship & Participation:

0700428353976

FEATURES: CONFERENCE SESSIONS

EXHIBITIONS

PRODUCT LAUNCH

www.ictelexpo.com.ng



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Hurray!

LCCI CELEBRATES



LCCI

135th

ANNIVERSARY



@lagoschamber



@lagoschamber88

www.lagoschamber.com