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AGENDA:



- Moscow market
- Support and restrictions for the foreign investors Possibilities for
- the cooperation Risks are on the
- control
- MCCI



Moscow today 1/1



The biggest city in Europe:
12,7 mm. inhabitants Share
of population with higher
education: 57% (average in
the world 37% OECD)



TOP-5: One of the biggest city economies in the world



TOP-3: one of the biggest consumer markets in Europe







1st Place UN Egovernment development index



TOP 25: cities of the world ranking of attractiveness for foreign investment.

Special Economic Zone TECHNOPOLIS MOSCOW





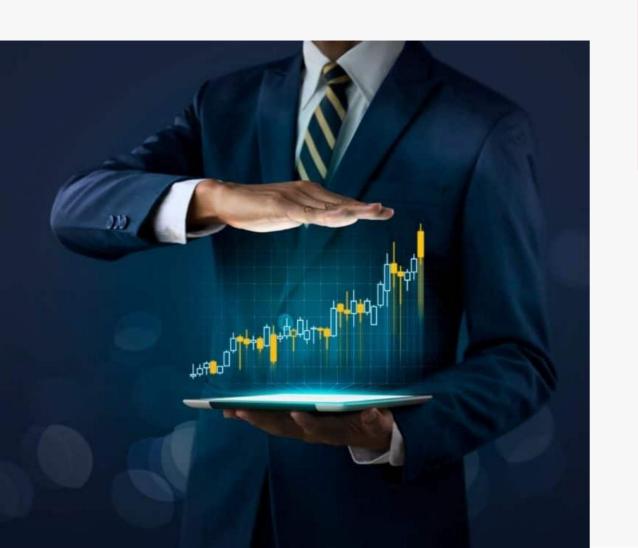
Is a key driver for new industry of Moscow

Innovative ecosystem

Favourable conditions for localization of IT and High-Tech Companies



Support for the investors 1/1



The fact is: German investment volume in Moscow economy more than 8 billion Euros in more than 200 investment projects and 30.000 working places

- Investment agreement (SPIK 2.0)
- Offset agreements
- Life circle contracts
- New law about the investment protection
- More than 50 types of state and city support measures for start-ups/SME



Support for the investors 1/2: Localisation



- Localization program Preferences
- for "Made in Russia" production



Restriction for the foreign investors



Federal Law FZ - 57 provides for restrictions for foreign investors with the participation in the capital of economic companies of strategic importance, consisting in the preliminary approval of transactions by the Government Comission for Control over Foreign Investments in the Russian Federation.



47 strategic types of businesses (FZ - 57) – nuclear, military, space, subsoil use, production of encryption (cryptographic) IT systems etc.

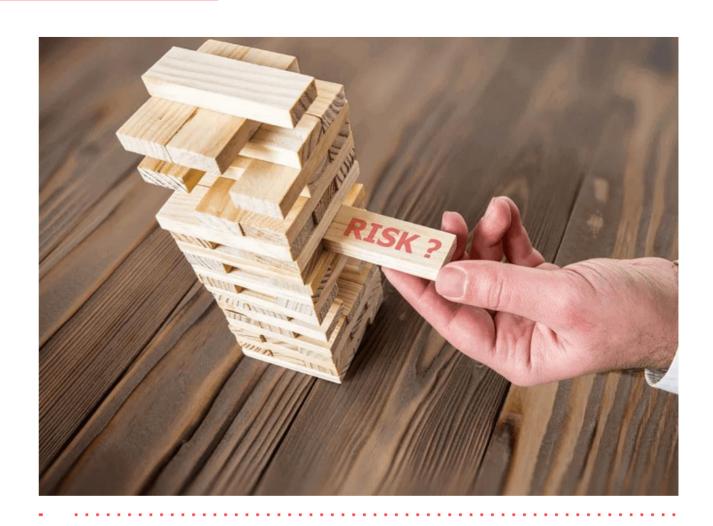
Risks are under control



Corona, Sanctions, Geopolitics

Economy is building the bridge

Very long tradition of the cooperation between Russia and Germany





Practice advice for newcomers



- Better once to see, than hundred times to hear
- Intercultural differences accepted
- Know your customer
- European Union EurasianEconomic Union



GISP - Platform - special for foreign business

- GISP is an multilingual information platform set up by the Ministry of Industry and Trade of the Russian Federation
- The guide is aimed at foreign investors who want to secure their business in Russia and their investments
- Entering the Russian market: general provisions
- Production location: general provisions
- State support
- SPIC 2.0
- Localisation rules





INVEST IN MOSCOW- special for foreign business

INVEST IN MOSCOW - is an multilingual information platform set up by the Government of Moscow

The guide is aimed at foreign investors who want to secure their business in Moscow and their investments

Entering the Moscow market: general provisions

Production location in Moscow

Localisation



Moscow chamber of commerce and industry – more than 3800 members





- Certification of origin
- Localize certification
- Business events and meet-ups for enterpreneurs
- Individual market "Bussiness Market"
- IT-Guild and Guild of the young enterpreneurs in MCCI
- B2B contacts in Moscow and other regions in Russia
- Verification of counterparties
- Visa support for foreign entrepreneurs coming to R₅ussia
- Law support for local companies



Thank you for your attention!



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